Manufacturing customized furniture
and optimizing customer experience

Learn how Beyond Technologies supported this leading furniture manufacturer in their digital transformation with SAP® S/4HANA.

solutions
beyond
technologies

CASE STUDY

Company background

With over 25 years of manufacturing experience, this family-owned company is an industry leader in the design and construction of quality collegiate, hospitality, and military housing furniture. Over the years, this Beyond Technologies client distributed and installed furniture in several thousands of rooms across North America.

After experiencing impressive growth, this furniture manufacturer was looking for an intelligent ERP to streamline their business processes and optimize their operations and decided to partner with Beyond Technologies to implement SAP S/4HANA.
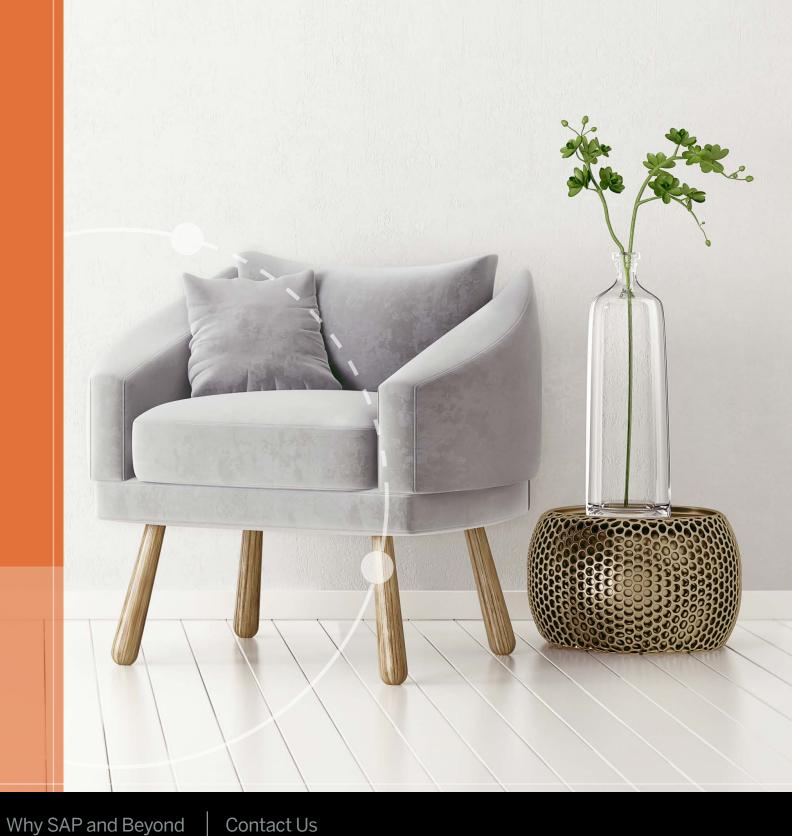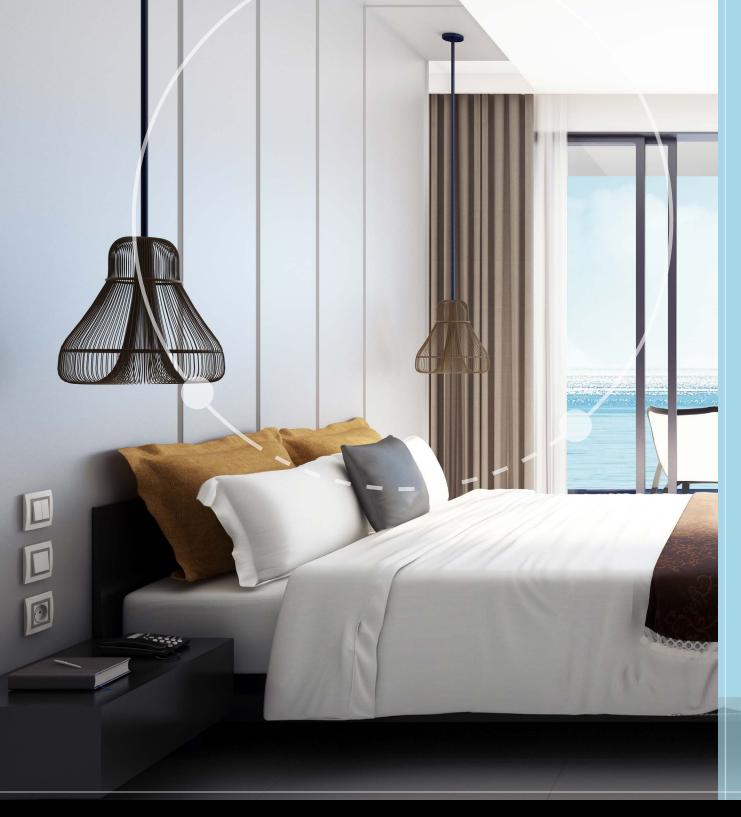
Company info

- Manufacturing plant in North America
- Factories in the US and Southeast Asia
- Up to 750 employees

Technology solutions implemented

- SAP S/4HANA Manufacturing
- Business intelligence and analytics
- Customer experience and relationship management
- Human resource management

Fueling growth with integrated industry solutions

With geographical growth, an ever-growing customer base, and product diversification, this furniture manufacturer needed a comprehensive ERP solution covering a wide range of business processes and operations that needed to be centralized, interconnected, and automated.

Their challenges:

• Lack of functionality to support new and more complex operations

• Uneven transfer of information between departments because of siloed systems

• Lack of efficiency in the supply chain

• Lack of automation across all departments and systems

• Severe limitations in geographical expansion and innovation

Transforming the business with intelligent ERP

SAP S/4HANA not only addresses this Beyond customer's challenges, but it empowers the company with an integrated detailed production planning and scheduling tool that optimizes order fulfillment, inventory levels, and quality of services to customers and suppliers:

- A centralized system with a 360-degree view of the business with real-time visibility across the supply chain

- An automated solution that enables all departments to communicate in an integrated fashion

- Increased efficiency across the entire supply chain

- Improved inventory turnover with close tracking of stocks movements

- Increased customer satisfaction thanks to enhanced on-time delivery

- Healthy cash-flow through reduced inventory size

- Reduced costs by optimizing warehouse space

- Improved inventory accuracy for faster location of products and components

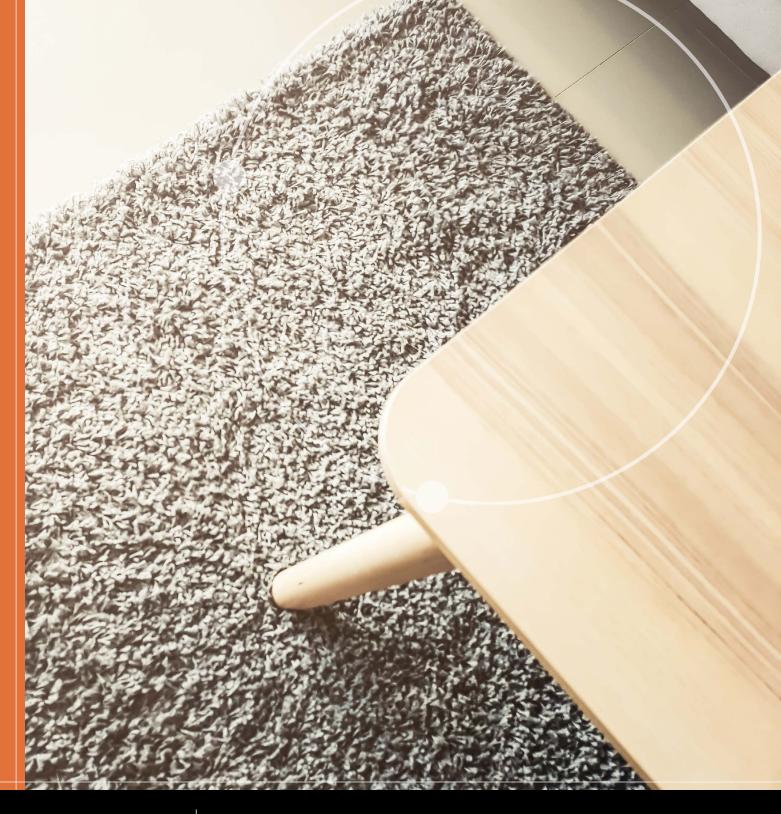# Why the customer chose SAP and Beyond Technologies

With solid references in the manufacturing industry, SAP and Beyond Technologies proved themselves great partners, able to demonstrate the value of SAP as a future-proof solution.

Why SAP S/4HANA

• S/4HANA allowed them to leverage their industry's best practices

• Smooth and comprehensive integration of all modules

• A scalable and flexible platform that can support various business models

• A solution that can optimize each department's productivity

• Real-time business data processing

• A system promoting rigorous process execution

Why Beyond Technologies

• Entrepreneurial spirit – win-win partnership

• A perfect mix of rigorous project execution, agility and simplicity tailored to SMEs

• An experienced, trusted partner that could guide them through this important journey

• Transparency, equity, and corporate culture of a partner involved throughout the entire project

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